 <p><i>Management & Administration</i></p>	<p>Pathway: Business Information Technology</p>	<p>Plan of Study: <u>Business</u></p>
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Program: Business

Career Goal (O*Net Code): [CIP 52.0201 to SOC Crosswalk](#); [O*Net Search for Careers Related to Business](#)

(Click below to access education, skills, and employment outlook information)

11-1021.00	General and Operations Managers 🌟🌱	13-1111.00	Management Analysts 🌟
11-3011.00	Administrative Services Managers	13-1081.02	Logistics Analysts 🌟🌱
11-2021.00	Marketing Managers 🌱	13-1051.00	Cost Estimators 🌟
11-2022.00	Sales Managers 🌟		
43-1011.00	First-Line Supervisors of Office and Administrative Support Workers 🌟		
13-1161.00	Market Research Analysts and Marketing Specialists 🌟		
41-1011.00	First-Line Supervisors of Retail Sales Workers 🌟		
13-1199.00	Business Operations Specialists, All Other 🌟		

🌟 - Bright Outlook 🌱 - Green

Relevant Occupational Experience

(Your Life Experiences may be worth College Credit!)


CCCS Credit for Prior Learning Guide

FRCC Credit for Prior Learning

- [FRCC Standards for Awarding](#)
- [Policies and Procedures](#)
- [Transferability](#)

LMI Gateway Link to Related Occupations

Possible Pathways to your Career!

	Programs Available 	Program Length (*Based on meeting Program Entrance Requirements)	Estimated Tuition (*Based on Resident Tuition after COF)	Possible Career Options	Salary Range
Certificate Option(s)	International Business Basics Management Basics Marketing Basics Small Business Management Basics Business Specialization Project Management Certificate	9 Credits	\$1,124.10	Marketing Research Analyst, Bookkeeper/Accounting Clerk, Accountant, Human Resources Assistant, Human Resources Specialist, Financial Analyst, First-Line Office Manager, Sales Agent (financial services), Sales Rep (technical/scientific), Sales Rep (non-technical)	\$\$ - \$\$\$
	Logistics Certificate	15 Credits	\$1,873.50		
	Retail Management Certificate	24 Credits	\$2,997.60		
AAS Degree	AAS Degree Business	61 credits	\$7,618.90		\$\$ - \$\$\$\$
	AA Degree Business	60 credits	\$7,494.00		

Articulation Opportunities to Advanced Degrees:

Advanced Degree(s)	Associate's to Bachelor's® Program at Regis University College for Professional Studies (CPS) Statewide Transfer Articulation Agreement College Tuition Comparison Guide	Regis Tuition Information Visit Website	For more information about colleges that have these programs go to www.CollegeinColorado.org	\$\$-\$\$\$\$
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* \$ = \$15-25,000; \$\$ = \$25-55,000; \$\$\$ = \$55-90,000; \$\$\$\$ = Above \$90,000

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Extended Learning Experiences

Student Services & Support Structures:

- [Academic Advising](#)
- [Academic Support Labs](#)
- [Admissions and Records](#)
- [Bookstores](#)
- [Career Counseling](#)
- [Crisis Counseling & Stress Management Services](#)
- [Disability Services](#)
- [English as a Second Language](#)
- [General Education Development \(GED\)](#)
- [Tutoring](#)
- [Libraries](#)
- [Student Email](#)
- [Student Employment Services](#)
- [Student Life](#)
- [Testing Center Services](#)
- [Veteran Services](#)

Financial Aid:

- [FAFSA](#)
- [Grants](#)
- [Work Study](#)
- [Loans](#)
- [Scholarships](#)

Professional Affiliations:

- [Colorado American Marketing Association \(CO + AMA\)](#)
- [Sales & Marketing Executives International \(SMEI\)](#)
- [International Social Media Association \(ISMA\)](#)
- [The National Association of Sales Professionals \(NASP\)](#)
- [American Management Association](#)
- [Entrepreneurs' Organization \(EO\)](#)
- [The Society for Human Resource Management \(SHRM\)](#)
- [National Human Resources Association \(NHRA\)](#)
- [Professionals In Human Resources Association \(PIHRA\)](#)
- [The International Association of Administrative Professionals \(IAAP\)](#)

Practical Learning Experiences:

- [Internships](#)
- [Career Preparation](#)
- [Service Learning/Volunteering](#)
- [Student Experiences](#)

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Physical & Sensory Requirements, Business

Key: N = Never O = Occasional: 1 – 33% of time F = Frequent: 34 – 75% of time C = Constant: 76 – 100% of time

PHYSICAL CAPABILITIES					SENSORY CAPABILITIES														
Activity	Frequency				Activity	Frequency				Activity	Frequency								
	N	O	F	C		N	O	F	C		N	O	F	C					
Lift/Carry					Push/Pull					Walk					Able to see clearly at both near and far distances				
10 lbs or less					15 lbs or less					Sit					Able to identify and distinguish colors				
11-20 lbs					16-30 lbs					Stand					Able to judge distances and spatial relationships				
21-50 lbs					31-50 lbs					Fine motor manipulations					Able to communicate verbally and in writing				
51-100 lbs					51-100 lbs					Gripping					Able to distinguish between sounds such as telephone vs. fire alarms, tone of voice, varied decibels				
100+ lbs										Squat/Kneel					Able to perceive attributes of objects such as size, shape, temperature, texture through touch				
										Bend									
Drive					Computer					Twist/Turn									
Manual					Data Entry					Crawl									
Automatic					Use of mouse					Climb									
										Reach above chest									
										Reach outward									

For more information on the Physical & Sensory Requirements for this Pathway, please contact:

Disability Support Services

- [Boulder Campus:](#) (303) 678 - 3922
- [Larimer Campus:](#) (970) 204 - 8112
- [Westminster Campus & Brighton Center:](#) (303) 404 - 5676

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